

## Fall Season Discounts

For the best service, please fill in the **discount processing** section when filling out your online application.

### For the 2021-22 season Big Bear has gone BOGO!

Here's how our discounts will work:

**BOGO:** The BOGO (*Buy One Get One*) **Two road trips (except Nashville)**

Applications and payment must be completed no later than November 1<sup>st</sup> or 45 days prior to your first event.

Enter two tournaments both requiring a hotel stay for your entire team in a hotel selected from our website and booked through our hotel booking system. Each team must book a minimum of 15 rooms per night, (30 room nights total) per event to qualify. This does not mean that if you have a team of 18 distinct families, requiring 18 rooms that you only need to book 15 rooms and 3 families can book their rooms through other means. All 18 families must book their rooms through our hotel booking process.

If you feel that you will be short rooms to qualify, you may add relatives or other guests in your party to your rooming list through our hotel reservation system.

Of the two tournaments, you will be charged full price for the one with the highest price and a \$700.00 compliance fee for the second tournament. Once the second tournament is completed and the report is confirmed that your hotel room pick up meets the 15 rooms per night criteria you will be notified that a check is being processed and mailed to the address provided during registration. If your hotel indicated that you did not meet the minimum pickup requirement you will receive an email informing you that your compliance fee has been forfeited. If you feel this is in error you may contact your hotel to rectify the situation. If they have made a mistake, they will contact us and we will then refund the compliance fee.

You must choose both events on your first application by choosing a second tournament in the "Discount Processing" section of your application. Your second tournament application will automatically generate along with a team list, roster, and a partially completed rooming list when those forms are submitted. You will need to open the rooming list for the second event and make your hotel selections. If any information you've submitted changes prior to the second event, you will need to notify us to unlock your forms so that you can update the data.

If after your first event you have not picked up the required number of rooms, you will be required to make adjustments to your second event.

**No other discounts from our other programs are eligible to be added to the BOGO discount.**

**The Deuce:** One home event plus one road trip. Applications and payment be completed by November 1<sup>st</sup> or prior to the first event.

Enter two tournaments with one requiring a hotel stay for your entire team in a hotel selected from our website and booked through our hotel booking system. Each team must book a minimum of 15 rooms per night, (30 room nights total) per event to qualify. This does not mean that if you have a team of 18 distinct families, requiring 18 rooms that you only need to book 15 rooms and 3 families can book their rooms through other means. All 18 families must book their rooms through our hotel booking process at the rates specified on our website. Performed as described and your team will receive a \$300.00 discount in the form of a rebate.



If you feel that you will be short rooms to qualify, you may add relatives or other guests in your party to your rooming list through our hotel reservation system.

For the two tournaments, you will be charged full price for both. Once both tournaments have been completed and the report is confirmed that your hotel room pick up meets the 15 rooms per night criteria (30 room nights total) you will be notified that a check is being processed and mailed to the address provided during registration. If your hotel indicated that you did not meet the minimum pickup requirement you will receive an email informing you that your \$300.00 discount has been forfeited. If you feel this is in error you may contact your hotel to rectify the situation. If they have made a mistake, the hotel will contact us and we will then process your discount.

You must choose both events on your first application by choosing a second tournament in the "Discount Processing" section of that application. Your second application will automatically generate along with a team list and roster once you complete and submit those items. You will need to complete the rooming list for the away event, make your hotel selections and submit that form. If any information you've submitted changes prior to the second event, you will need to notify us to unlock your forms so that you can update the data.

No other discounts from our other programs are eligible to be added to the Deuce discount.

**Standard U.S. discount:** More than one home tournament

This option is for entry into one or more tournaments not requiring a hotel stay. The early payment discount can be combined with this option. Any additional discount received will make that event ineligible as one of the following.

1 <sup>st</sup> event full price	2 <sup>nd</sup> event deduct \$125.00
3 <sup>rd</sup> event deduct \$150.00	4 <sup>th</sup> event deduct \$200.00.

**Early Payment Discount:** \$75.00 off of the entry fee. This discount is only eligible *for use with the standard U.S. discount and is applicable* if your full payment is received 75 days prior to the event.

**Canadian 50%:** The Canadian 50% option must be completed by August 30th.

This option is for entry into one tournament requiring a hotel stay for your entire team in a hotel selected from our website and booked through our hotel booking system. Each team must book a minimum of 15 rooms per night, per event to qualify (30 total room nights). This does not mean that if you have a team of 18 distinct families, requiring 18 rooms that you only need to book 15 rooms and 3 families can book their rooms through other means. All 18 families must book their rooms through our hotel booking process. If you plan on more than one tournament requiring a hotel stay, the BOGO Discount may be a better option.

You will be charged full price for this event in U.S. funds. Once the tournament is completed and the report is confirmed that your hotel room pickup meets the 15 rooms per night criteria for a minimum of two nights, you will be notified that a check is being processed and mailed to the address provided during registration.

If your hotel indicated that you did not meet the minimum pickup requirement you will receive an email informing your 50% discount has been forfeited. If you feel this is in error you may contact your hotel to rectify the situation. If they have made a mistake, they will contact us and we will then refund the balance of your discount.

No other discounts from our other programs are eligible to be added to the Canadian 50% discount.

## ***Standard Canadian discount***

If your home arena is within 70 miles of our tournament venue, you will be considered a local team not requiring a hotel stay, and you can deduct \$250.00 from your entry fee which is payable in U.S. funds.

***Coaches' Room:*** Although this is technically not a discount, it is likely one of the best amenities you can add to your other savings - Each team that books a minimum of 15 rooms per night will receive 1 complimentary room for each night. All hotels listed on our website are **currently participating** in this program.

Also this season, each team booking 13 or more rooms per night for two (2) consecutive nights that does not qualify for the 15 room per night discount above will receive one (1) complimentary room for one night. Each team booking 13 or more rooms per night for three (3) consecutive nights that does not qualify for the 15 room per night discount above will receive two (2) complimentary room nights. All hotels listed on our website are **currently participating** in this program. Please check the hotel description on the event pages for any hotels that may have opted out since this writing.

**Complimentary rooms\*** may be assigned to a **bus driver** or **team manager** upon request. Comp rooms will not be credited until the event is completed. At that time the hotel will verify whether or not your team picked up enough rooms to qualify.

\*Please refer to our '**Acting Responsibly**' clause located at the bottom of your hotel request form.

***More tournaments.....lots of happy players.....less money.***

***Thank you for skating Big Bear!***