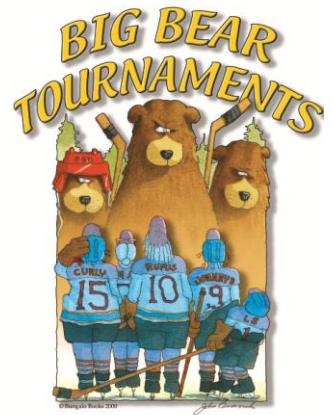


Fall Season Discounts and Rebates

For the best service, please fill in the **discount processing** section when filling out your online application.

For the 2019-20 season we have simplified our discounts eliminating our Early Bird Discount and significantly increasing our other discount offers..

Big Bear Bundles: The best tournament combo options in the business. The more events you play, the more you save. Bundles of savings!



Two road trips or more- For your 1st road trip you pay the full game fee. By picking up a minimum of fourteen (14) rooms for a minimum of two nights for both your first and second tournament, you will receive a maximum of **\$550.00** (See chart below) in the form of a rebate after your second event and for each event thereafter for a given season.

And just so you know, if your team retains at least 50% of your players into the spring, this discount will carry over until the end of May from the season that began in September the previous year.

Multiple Road Trips Chart - U10 & U12 - \$475.00 U14, U16, U18, & U19 - \$550.00

Early Payment Discount - If your full payment is received 75 days prior to each event (entry and referee fee) you will receive an additional \$75.00 discount off of the game fee.

Multi-tournament - Individual teams in multiple events will receive rebates based on the number of tournaments in which they play:

full entry fee on 1st event
\$125 off 2nd event entry fee or \$250 with hotel stay
\$150 off 3rd event entry fee or \$300 with hotel stay
\$200 off 4th event entry fee or \$400 with hotel stay

This rebate applies only if the player roster, coaches and managers are 90% the same.

Multi-team / tournament - clubs bringing multiple teams to any single tournament or any event on the same weekend in different cities will receive the following rebates:

2 teams	\$100 on entry fee	6 - 8 teams	\$125 or \$150 on entry fee with lodging
3 - 5 teams	\$125 on entry fee	9 teams & up	\$125 or \$175 on entry fee with lodging

Discount / rebates offers may not be combined or parlayed with the exception of those offers outlined in this flyer. We will work with each team or club to determine the maximum savings that may be applied.

Coaches' Room - Each team that books a minimum of 14 rooms per night will receive 1 complimentary room for each night. All hotels listed on our website are **currently participating** in this program.

Also this season, each team booking 12 or more rooms per night for two (2) consecutive nights that does not qualify for the 14 room per night discount above will receive one (1) complimentary room for one night. Each team booking 12 or more rooms per night for three (3) consecutive nights that does not qualify for the 14 room per night discount above will receive two (2) complimentary room nights. All hotels listed on our website are **currently participating** in this program. Please check the hotel description on the event pages for any hotels that may have opted out since this writing.

Complimentary rooms* may be assigned to a **bus driver** or **team manager** upon request. Comp rooms will not be credited until the event is completed. At that time the hotel will verify whether or not your team picked up enough rooms to qualify.

*Please refer to our '**Acting Responsibly**' clause located at the bottom of your hotel request form.

More tournaments.....lots of happy players.....less money.

Thank you for skating Big Bear!