2023-2024 Regular Season Discounts

<u>SAVE BIG:</u> BOGO, Multi-Event, Multi-Team, Canadian



BOGO (Excludes Nashville, expires December 1, 2023): Two road trip events

Applications and payment for both events must be submitted no later than 60 days before the 1st event, all BOGO applications must be submitted by December 1.

Enter two tournaments both requiring a hotel stay for your entire team in a hotel selected from our website and booked through our hotel booking system. Each team must book a minimum of 15 rooms per night, (30 room nights total) per event to qualify. This does not mean that if you have a team of 18 distinct families, requiring 18 rooms that you only need to book 15 rooms and 3 families can book their rooms through other means. All 18 families must book their rooms through our hotel booking process.

If you are short rooms to qualify, you may add relatives or other guests in your party to your rooming list through our hotel reservation system. If you do not have enough rooms to qualify for a BOGO, do not choose this discount.

You will be charged full price for the higher priced event and a \$700 compliance fee PLUS \$250 processing fee for a total up front cost of \$950 for your second tournament. At the conclusion of the first tournament, we will receive a hotel report indicating if your team met the 15 room/night minimum. If your team does not meet the requirement, you will receive an email indicating your compliance fee and processing fee have been forfeited and you must pay the balance due for the second tournament. At the conclusion of the second tournament we will receive a hotel report indicating if your team met the 15 room night minimum, if so you will receive an email indicating you will receive a rebate in the amount of \$700 sent to the address on your application. If the second hotel report indicating your compliance fee and processing fee have been forfeited <u>AND</u> you will be required to pay the remainder of the full entry fee for the second event within 5 business days.

You must choose both events on your first application by choosing a second tournament in the "Discount Processing" section of your application. Your second tournament application will automatically generate along with a team list, roster, and a partially completed rooming list when those forms are submitted. You will need to open the rooming list for the second event and make your hotel selections. If any information you've submitted changes prior to the second event AFTER your hotel has been assigned for that event, you will need to notify us with the changes and we will update the data.

If after your first event you have not met the required number of rooms, you will be required to adjust your second event application.

No other discounts are eligible to be added to the BOGO discount.

Early Payment Discount: \$75 off entry fee

This discount is eligible for any single-entry event or with the Multi-Event or Multi-Team discount when your full payment is received 75 days prior to the event. This discount is not eligible when using the BOGO or either Canadian discount.

<u>Multi-Event Discount:</u> More than one event by the same team

This option is for entry into two or more events by the same team. The early payment discount can be combined with this option. Any additional discount received from our staff, or other conditional or special discounts will make that event ineligible as one of the discount events. This discount will be sent as a rebate OR can be applied to the entry fee of the next event if you contact our office immediately following your application submission 248-399-1694.

1 st event: full price	2 nd event: - \$150.00
3 rd event: - \$200.00	4 th + event: - \$250.00

<u>Multi-Team Discount (Excludes Nashville</u>): More than one team from the same association/ club

This option is for entry by two or more teams from the same association or club into the same event. The early payment discount can be combined with this option. Any additional discount received from our staff, or other conditional or special discounts will make that team ineligible as one of the discount teams. Applications for every team must be submitted within 24 hours of one another AND one payment must be made covering all teams included in the discount no later than 60 days prior to the event. Please contact our office within two business days after submitting your applications to ensure the discount is processed properly per each team 248-399-1694.

1 Team: full price 2 Teams same event: -\$50/each

3 Teams same event: - \$75/ each 4+ Teams same event: \$\$ CALL

<u>Canadian 50%</u> (Excludes Nashville): 50 % entry for any Canadian Team applying by October 15

Enter any tournament requiring a hotel stay for your entire team in a hotel selected from our website and booked through our hotel booking system. Each team must book a minimum of 15 rooms per night, (30 room nights total) per event to qualify. This does not mean that if you have a team of 18 distinct families, requiring 18 rooms that you only need to book 15 rooms and 3 families can book their rooms through other means. All 18 families must book their rooms through our hotel booking process.

You will be charged full price for the event in U.S. funds. At the conclusion of the event, we will receive a hotel report indicating if your team met the 15 room/night minimum. When the hotel report confirms your team met the 15 rooms per night criteria for a minimum of two nights, you will be notified that a rebate is being processed and mailed to the address provided during registration. If the hotel report shows you did not meet the requirements, you will receive an email indicating your 50% discount has been forfeited.

No other discounts are eligible to be added to the Canadian 50% discount

<u>Standard Canadian discount:</u> Local Team

If your home arena is within 70 miles of our primary tournament venue and/or your drive time is less than one hour and fifteen minutes, you will be considered a local team not requiring a hotel stay, and you can deduct \$250 from your entry fee which is payable in U.S. funds.

Canadian Travel Permits: Any team traveling from Canada

Any team traveling from Canada will have their travel permit cost completely reimbursed. Submit your travel permit proof of payment to our office for 100% reimbursement up to \$100USD.

Driving Distance Discount (Excludes Nashville): Any team traveling 350+ miles

If your team is traveling more than 350 miles to attend any event, deduct \$150 from your entry fee. This is measured from your home arena to our primary tournament arena. Applicants must contact our office within 24 hours of submission to have this discount applied.

<u>Air Travel Discount (Excludes Nashville</u>): Any team traveling by air 500+ miles

If your team is traveling more than 500 miles by air to attend any event, deduct \$450 from your entry fee. This is measured from your home arena to our primary tournament arena. Applicants must contact our office within 24 hours of submission to have this discount applied.

*<u>Coaches' Room</u>: Each team that books a minimum of 15 rooms per night may receive 1 complimentary room for each night. Hotel participation is not guaranteed, and this may be forfeited at the Property Manager's discretion based on conduct or other factors while your team is at the hotel.

*Each team booking 13 or more rooms per night for three (3) consecutive nights may receive two (2) complimentary room nights. Hotel participation is not guaranteed, and this may be forfeited at the Property Manager's discretion based on conduct or other factors while your team is at the hotel.

***Complimentary rooms** may be assigned to any person at the direction of the Team Manager. Comp rooms <u>will not</u> be credited until the event is complete. The hotel will send us a report to verify your team had the required number of rooms per night to qualify. Any violation of hotel policies or other unacceptable conduct will forfeit any complimentary rooms.

-Thank you for skating Big Bear Tournaments-